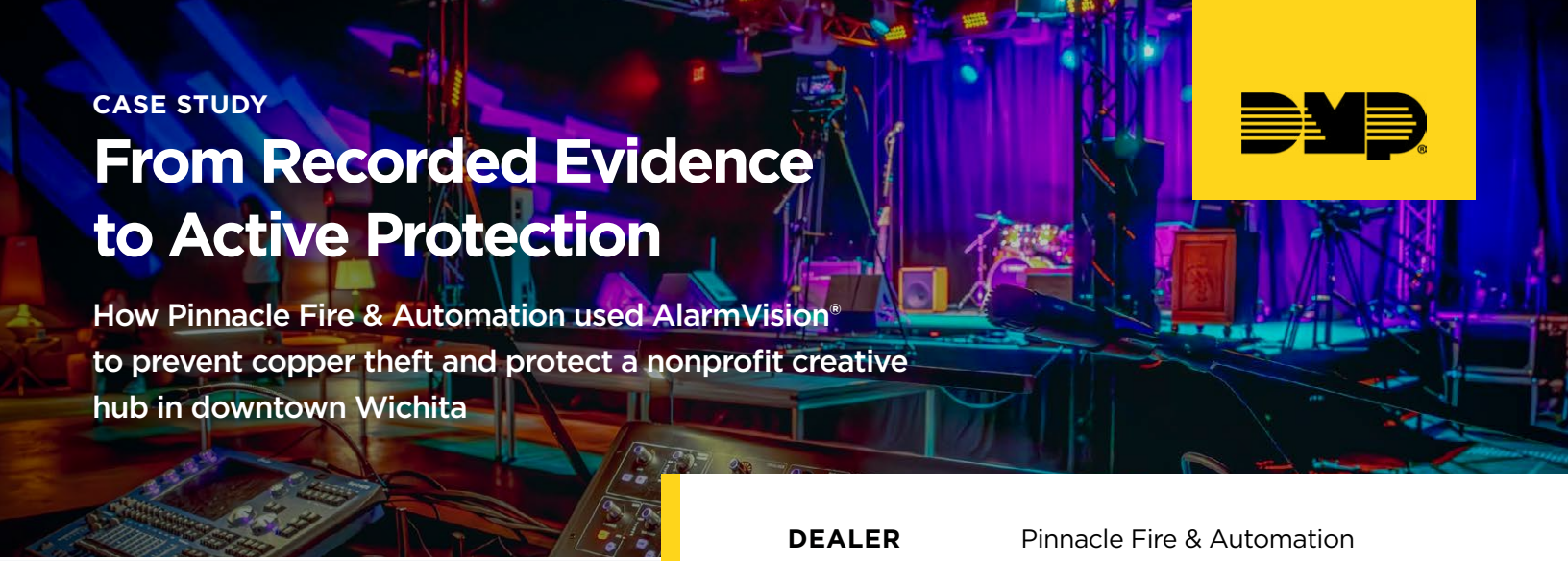


CASE STUDY

From Recorded Evidence to Active Protection

How Pinnacle Fire & Automation used AlarmVision® to prevent copper theft and protect a nonprofit creative hub in downtown Wichita

DEALER	Pinnacle Fire & Automation
CUSTOMER	Somewhere Works
NEED	Transform Existing Cameras to Active Alarm Sensors
PRODUCTS	XV-60 Gateway with AlarmVision™ XR150 Control Panel

THE CHALLENGE

$120,000 in Copper Theft Damage

Opened in 2024, Somewhere Works is a nonprofit creative hub founded by Wichita businessman Chase Koch. Located in downtown Wichita, the facility provides musicians, artists and performers with 24/7 access to spaces where they can collaborate, rehearse, record and develop their craft.

Pinnacle Fire & Automation, a Wichita-based security integrator founded in 2014, became involved during the building's initial development to provide fire protection solutions. Because Somewhere Works was designed to operate around the clock, extensive interior intrusion detection was not initially considered a priority. The facility opened with fire protection measures and an existing third-party surveillance camera system.

Just 45 days after opening, thieves targeted five outdoor air-conditioning units, stripping them of valuable copper components and causing an estimated $60,000 in damage.

Although the facility's cameras captured the incident, the footage provided evidence only after the theft had occurred. Without an active alarm response, the damage had already been done.

Approximately 90 days later, thieves struck again, targeting the same equipment and bringing the combined repair expenses from both incidents to approximately $120,000.

For a nonprofit dedicated to supporting local creativity, the repeated thefts threatened to divert valuable resources away from its mission.

> Somewhere Works needed more than cameras that recorded criminal activity. It needed a proactive security solution capable of detecting potential intruders and triggering an immediate response, without replacing its existing surveillance infrastructure or disrupting its 24/7 operations.

THE SOLUTION

Transforming Existing Cameras Into Active Alarm Sensors

With extensive experience using DMP intrusion panels and access control solutions, Pinnacle was familiar with the manufacturer's integrated approach to security. The Somewhere Works project presented an opportunity to deploy DMP's expanding video capabilities for the first time.

01 Pinnacle selected the **XV-60 Gateway with patented AlarmVision technology**, integrating it with an XR150 control panel and the facility's existing third-party cameras.

Unlike traditional surveillance systems that primarily record events for later review, AlarmVision uses intelligent video analytics to identify qualifying activity within designated detection areas and communicate that information to a connected DMP intrusion panel.

For Somewhere Works, Pinnacle enabled person detection, allowing AlarmVision to distinguish human activity from everyday environmental movements. Rather than responding to general motion, the technology identifies people entering designated detection areas set by the user, helping reduce unnecessary alarms in outdoor environments.

02 Because Somewhere Works operates 24/7, Pinnacle prioritized protecting the building's exterior rather than implementing extensive interior intrusion detection. The **XR150 panel** is armed nightly to monitor the specific perimeter area surrounding the vulnerable air-conditioning units, allowing qualifying human activity to trigger an audible alarm through the connected intrusion system.

The initial configuration presented a challenge. Situated in a pedestrian-friendly downtown area, the facility experienced regular foot traffic near the equipment. Because this was Pinnacle's first AlarmVision installation, the team was unfamiliar with how precisely they could define the area of protection around the HVAC units. When passing foot traffic triggered a false alarm, Pinnacle used DMP's Dealer Admin™ to remotely tighten the detection boundaries without a truck roll. No false alarms have occurred since.



XV-60 GATEWAY
Connects compatible cameras to DMP intrusion systems, turning video activity into programmed alarm responses.

See AlarmVision in Action ↗



XR150 CONTROL PANEL
Brings intrusion detection, access control and video integration together in one system for coordinated security management and alarm response.

The adjustment successfully eliminated nuisance alarms while maintaining targeted perimeter protection. Pinnacle also accounted for routine maintenance, allowing the monitored areas to be scheduled or temporarily adjusted when authorized technicians needed to service the equipment.

Importantly, the installation did not require central station video monitoring. Instead, Pinnacle integrated AlarmVision with the DMP intrusion system to provide an immediate on-site audible deterrent and customer notification.

With AlarmVision, the same cameras that had previously recorded two costly thefts could now serve as active alarm sensors, providing an additional layer of protection without requiring a complete surveillance system replacement, providing significant cost savings.

THE RESULTS

No Additional Theft and Eliminated Nuisance Alarms

Since Pinnacle installed AlarmVision, Somewhere Works has experienced no additional copper thefts, following two previous incidents that resulted in approximately $120,000 in combined repair expenses.

The installation also delivered an important operational improvement. By refining the detection boundaries around the vulnerable air-conditioning units, Pinnacle eliminated nuisance alarms caused by nearby pedestrian traffic.

These outcomes demonstrate the value of combining intelligent video analytics with thoughtful system design. Somewhere Works now has targeted perimeter protection that accommodates its 24/7 operations without unnecessary alarm activations.

By integrating AlarmVision with the facility's existing third-party cameras, Pinnacle also avoided the expense of replacing its surveillance infrastructure while transforming those cameras into active alarm sensors capable of initiating an immediate response.

For Somewhere Works, the solution provides greater protection for its equipment and resources, helping safeguard a facility dedicated to fostering creativity and collaboration throughout Wichita.

The project also marked an important milestone for Pinnacle Fire & Automation. As its first AlarmVision deployment, the installation strengthened the company's confidence in offering DMP video solutions to other customers facing similar security challenges.

For businesses already investing in surveillance cameras, the Somewhere Works installation demonstrates how existing infrastructure can support a more proactive approach to security.

> *We as an integrator gained a lot of confidence in the solution and product after seeing the success of the customer."*



Zach Brown
Project Manager
Pinnacle Fire & Automation

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LT-3222 | 11/18/2026