**DMP**

DEALER PLAYBOOK

# XF6 Series Fire Control Panels

The Industry's Only Affordable
Wireless Fire Solution

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# Superior Fire Control

The XF6 Series Fire Control Panels are state-of-the-art 24V addressable and wireless control panels built for single-site applications. They come equipped with free network and optional cellular communications that send all signals directly to the monitoring center. The XF6 Series offers two fully supervised built-in 24 VDC NAC circuits, plus powerful testing features can be performed using Dealer Admin.

> The XF6 is an affordable, commercial UL fire-rated panel, supporting a wireless range of up to 1.7 miles, plus zone expanders and modules to a number of wireless devices.

End users can manage their fire control panel through the easy-to-use graphic touchscreen annunciator built onto the front of the enclosure. The XF6 Series Fire Control Panels are compatible with all DMP fire related products and accessories.

## Models
**XF6-100** One 100 Zone LX-Bus for expansion
**XF6-500** Five 100 Zone LX-Buses for expansion
**7830F** Graphic Remote Annunciator (included in panel). You can add up to seven annunciators on the XF6-100 and up to 15 on the XF6-500.

## Specifications
- One or five addressable expansion buses
- Six onboard 24 volt class B zones
- Eight communication paths between the panel and monitoring center
- Two 24V NAC circuits (2.5 amps), programmable with:
  - System Sensor
  - Wheelock
  - Gentex
- 12V aux output for compatibility with current zone expanders
- Onboard 10/100 autosensing Ethernet
- Graphic touchscreen annunciator
- Built-in ground fault detection
- Agency Listings and Approvals
  - UL 864 Listed
  - NYFD: 2023-TMCOAP-010023-AMND
  - CSFM: 7165-1157:0505
  - LAFD
- Up to 500 **affordable** wireless detectors with sounders

# Talking Points

## Advanced Fire Monitoring
Real-time alerts and accurate detection to ensure early response and minimize potential damage. Harness the power of Virtual Keypad to effortlessly unlock programming capabilities at your fingertips.

## Selling XF6

**Seamless Network & Optional Cellular Integration**
Facilitates easy integration into existing fire safety systems with its onboard Ethernet connection, allowing for centralized monitoring and control, saving time and resources. Compatible with DualSIM cellular communication to utilize both AT&T and Verizon. Choose to activate one provider or both.

**Powerful Solution**
Equipped with a 24V power supply, ensuring seamless operation for all your fire accessories. Additional 24V power supplies can be purchased for more options.

**Rock Solid Reliability**
100% of DMP products are quality tested before shipping. Every product. Every time.

**The Path Advantage**
No NOC communication eliminates potential points of failure. Every alarm message goes straight to your monitoring station. Up to eight paths of communication may be programmed. Paths of communication offer a significant advantage because a panel may be programmed with multiple primary paths, each with their own backup path.

**Trusted Wireless**
The XF6 Series gives you affordable, commercial UL fire-rated wireless panels that can support up to 500 devices. Our 900 MHz spread-spectrum Two Way Wireless is tried and true. As the industry's longest-range wireless with the widest selection of products for its class, with millions of units installed in the field, countless dealers continue to rely on our wireless for their customers.

**Automated Inspection Management Saves Time, Headaches and Fines**
Keeping up with required inspections is easier than ever. The exclusive Inspection Reminder feature automates the panel's inspection schedule and provides an audit report of when inspections are completed. Two weeks before an inspection is needed, the XF6 will send a reminder. Let the XF6 notify you when an inspection is due. When the inspection is marked complete at the keypad, the schedule automatically resets.
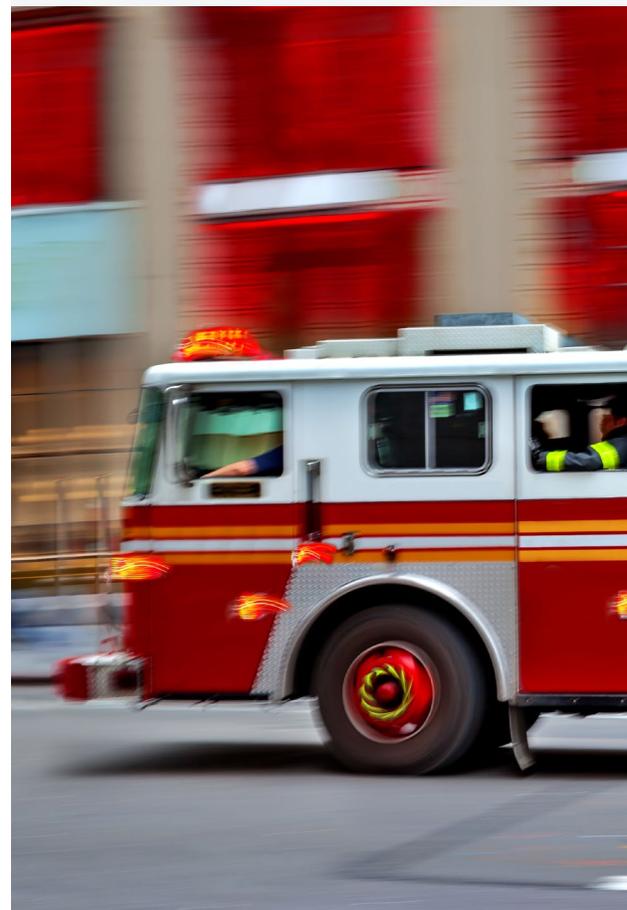
**TARGET AUDIENCE**
- Approved for commercial and industrial businesses

**BENEFITS TO END USERS**
- Network and optional cellular communicator, including DualSIM capability
- Exclusive Inspection Reminder feature
- Touchscreen annunciator built into the front of the panel for increased clarity and ease of use
- Use of Virtual Keypad to stay informed:
  - View system status
  - Run reports
  - Check history/events
  - Configure custom actions with notifications

# Market Opportunity

| | XF6-100 | XF6-500 | Silent Knight 6700 (Honeywell)* | Potter AFC-100 | Fire-Lite Alarms ES-50X | Fire-Lite Alarms ES-200X |
|---|---|---|---|---|---|---|
| # of Zones | 138 | 570 | 100 | 100 | 50 | 198 |
| # of Remote Annunciators | 7 | 15 | 8 | 31 | 16 | 16 |
| Supports Wireless Devices | ✓ | ✓ | ✓ | | ✓ | ✓ |
| Wireless Price | 100 Zone Receiver + $120 Detector + $75 | 500 Zone Receiver + $120 Detector + $75 | 50 Zone Receiver + $350 Detector + $250 | | 50 Zone Receiver + $317.26 Detector + $224.27 | 50 Zone Receiver + $317.26 Detector + $224.27 |
| Cellular Communicator | Integrated Communicator + $135 | Integrated Communicator + $135 | Non-integrated Communicator + $250 | Integrated Communicator | Non-integrated Communicator + $200 - $450 | Non-integrated Communicator + $200 - $450 |
| Remote Testing Capability | ✓ | ✓ | ✓ | ✓ | | |

*Add on module

## KEY DIFFERENTIATORS

- Network and optional cellular communication
- Software integration with Dealer Admin and Virtual Keypad
- Most affordable, commercial UL fire-rated wireless (range up to 1.7 miles)
- DMP smoke detectors have synchronized sounders
- DMP life safety detectors offer up to a 2-year battery life

## Why DMP?

- **Rock solid reliability**
  Fewer false alarms and calls for service
- **Labor-saving features**
  Reduce up-front purchase cost and total cost of ownership over the years
- **Operational benefits**
  Gives you an easily understandable system

DMP